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# INTRODUCTION

Al-Otaishan Trading was launched with the aim to import advanced technology to the Kingdom, introducing the consumers with latest products and services, furthermore if the products and services have a good potential even go into local production leading to transfer of technology. Al-Otaishan Trading works with global partners in diverse fields with the intention to bring the best. Today, it has become one of the leaders in trading in the fields of logistics, petrochemicals, Oil & Gas, industrial services, and IT to mention a few other than travel and tourism.

Through its journey Al-Otaishan Trading has been recognized, appreciated and rewarded for innovative technology transfer and services to the Kingdom.

## **OUR PARTNERS**

#### SCHMIDT, Germany

The SCHMIDT family business has developed into a leading service provider for bulk logistics throughout Europe. 2,500 employees at 49 locations worldwide provide extensive one-source service for customers and clients when transporting, storing and handling bulk goods. In addition, the SCHMIDT Group is active in the construction of logistics facilities for free-flowing bulk goods. Every day, the SCHMIDT Group processes more than 1000 transport orders. Plus, stock orders and customer-specific specialty orders. Our very own state-of-the-art freight-forwarding software supports users from various participating fields. JV between Schmidt and Al-Otaishan shall create a state-of-the-art Petrochemical Logistics facility in Jubail spread over 50,000sqm providing

22,000pallet positions and a throughput of over 400 TEUS. Once operational would include silos for bulk storage, packing line and palletized storage along with an integrated distribution network.

#### SILICON Refractory Anchoring Systems B.V. Netherlands

Al-Otaishan Trading is representing the SILICON as an exclusive agent in Saudi Arabia to sale and distribute the Refractory Anchoring Solutions as well as to provide the application services. SILICON Refractory Anchoring Systems B.V. is the full-service partner for Total Refractory Anchoring Solutions, based in the Netherlands, with 40+ years of expertise in the metallurgic industry. The SILICON engineer, manufacture and install innovative total refractory anchoring solutions for Refineries, FCC, Petrochemical, Cement, Steel, Power, Fertilizers, Incineration, Shipbuilding industries and much more. The innovative and **SILICON** efficient solutions will reduce not only the time and cost of your current turnarounds but also of your future ones by providing anchors that are life long lasting (Removing future welding work/Cost). Products and Services:

Refractory Anchors: Patented products engineered exclusively for every industry.

Rapid Arc Welding: The most efficient patented computerized stud welding technology to provide superior and constant quality welds.





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#### Knauf Insulation/ Urbanscape, Slovenia

Al-Otaishan Trading is the authorized representative of Knauf Insulation/Urbanscape in the Kingdom of Saudi Arabia to sell and distribute green solutions and systems, in addition to providing installation services. Its most prominent products are green wall and ceiling systems, garden and landscaping systems.

#### RHI Magnesita GmbH, Germany

Al-Otaishan Trading is the authorized distributor of RHI Magnesita products, which it supplies a range of heat-resistant materials, including refractory linings, special bricks, and other needs for oil, gas, petrochemicals, and chemical industries.

#### Luyang Energy-Saving Materials Co. Ltd, China

It is one of the leading companies in the world of ceramic fiber manufacturing and a pioneer in the manufacture of a wide range of heat and electric insulation materials. Al-Otaishan is the authorized agent for this distinguished brand in the Kingdom, which offers many products, including insulating materials such as linings, units, fabrics, liquid materials, etc. made of alumina fibers, ceramic fibers, rock wool, in addition to refractory brick insulation.

#### Dogan Dorse Ltd, Turkey

Through an exclusive agency, Al-Otaishan Trading provides supply and sales services for heavy vehicles, in addition to after-sales services for the latest technologies that ensure superior quality and durability. Its most prominent products are flatbed trailers, liquid and gas fuel transport trucks, water tanks, carriers, large carts, container carriers, and other equipment and spare parts.

#### ZMK Vexve Armatury Group, Germany

ZMK Technologies GmbH is a Germany-based industry-leading designer and supplier of highly specialized valve solutions for petrochemical plants and refineries. The company offers services from consultation, engineering and manufacturing of valves all the way to installation, commissioning and maintenance. ZMK technologies is part of the Vexve Armatury Group which offers an extensive portfolio of valves for a wide range of industrial applications. The group is owned by a long-term oriented active owner and development partner DevCo Partners Oy. Am MOU signed between ZMK & Al-Otaishan for maintenance and repair and exploring commercial inroads to leading customers who enjoy long lasting relations with Al-Oataishan Group.







**KNAUF**INSULATION





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#### Innovative Water Systems Ltd, Estonia

Al-Otaishan Trading is the authorized representative in the Kingdom and the Gulf region to sell and distribute innovative solutions in water services. This brand offers long-term innovative plastic pumping stations and complete solutions for water and sewage systems, specialized for water utility companies, construction companies, and pump manufacturers. The most prominent of its products are plastic pumping stations, above and below-ground tanks, sewage tanks, valve chambers, pipes, and other related accessories.

### Sempa Pumps, Turkey -

A leading brand in pump manufacturing with over 50 years of experience. It is a global supplier of different types of industrial pumps, sewage pumps, agriculture pumps, buildings, etc., including, but not limited to, stage pumps, final suction pumps, compatible pumps, self-priming pumps, booster pumps, and fire protection systems. Al-Otaishan Trading is the authorized representative in the Kingdom of Saudi Arabia for Sempa Pumps to sell and distribute its pumps and provide technical support to customers.

#### CASWICK Ltd, England

The company offers a range of specialized products for precast concrete, sewerage, and highways, including inspection chamber steps, leak prevention strips, flexible seals, and other customized products, as well as concrete technology and automation solutions for precast concrete manufacturers. Al-Otaishan Trading is the authorized representative in the Kingdom of Saudi Arabia and the Gulf Cooperation Council countries for CASWICK Limited to sell and distribute products and solutions, in addition to providing installation services.

#### ELPRO Technologies, Australia

Al-Otaishan Trading is the authorized representative of Elpro Technologies in the Kingdom of Saudi Arabia to Support all industries with secure wireless industrial communications and control, including water and sewerage systems, oil and gas, mining, environment, electrical facilities, industrial automation, and irrigation.

#### Shandong Ruiyu Accumulator Co.Ltd. China

Al-Otaishan represents the brand authorized distributor in the Kingdom of Saudi Arabia, which is a trademark for many types of advanced and reliable lead-acid and lead batteries with over 45 different specifications.

#### Qingdao Grandstone Tyre Corporation Limited, China

Al-Otaishan Trading represents the brand exclusive agency in the Kingdom of Saudi Arabia, which provides professional and high-quality tires for all types of heavy-duty vehicles, including TBR, TBB, LTR, PCR, UHP, OTR, AGR, industrial tires, and inner tubes.

# 2

山东瑞宇蓄电池有限公司 SHANDONG RUIYU ACCUMULATOR CO., LTD.





pump



WATER

SYSTEMS

العــطيشان

**ALOTAISHAN** 

IWE





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#### Introduction of Travel and tourism agency

We provide travel and tourism services to customers, working to meet their needs and desires in travel and enjoying unique tourist experiences. An IATA Certificated agency provides integrated solutions in the field of travel and tourism, organizing tourist trips, reservations, travel insurance, and providing all necessary tourism supplies. The agency is characterized by a team of experienced and highly efficient employees, working to provide its العطيشان services with high efficiency and professionalism, while committing to the ALOTAISHAN highest standards of quality, safety, and security. The agency's services include organizing tourist trips within and outside the country. flight and hotel reservations, travel insurance, arranging religious trips such as Hajj and Umrah, as well as providing car rental, translation, and linguistic support services for customers.

OUR PARTNERS ALL AROUND THE WORLD SCHMI 0\_\_\_\_ RHI MAGNESITA SILICON £C  $\odot$ LUYANG身阳 **knauf** © 山东瑞宇蓄电池有限公司 0 INSULATION <u>ČANUORSE</u> 6  $\mathbf{O}$ SEMPA INNOVATIVE WE WATER CASWIC SYSTEMS chnologies **OUR CLIENTS** مـــرافـــق بتروكـيم أرامكو السعودية setrokemyd MARAFIO soudi aramco اتورب ipchem ا ا ا satorp وبريف













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